



# BROWARD COMMUNITY COLLEGE

*We keep you thinking.*

Office of the president

To: Members of the Board of Trustees

From: J. David Armstrong Jr., President

Date: July 23, 2008

Place: Regular Meeting of the Board of Trustees  
Broward Community College  
Willis Holcombe Center, Boardroom 1208  
111 East Las Olas Boulevard  
Fort Lauderdale

Subject: Agenda Item VI-A- Purchase of Phone Cable from AT&T-North Campus

**Benefit to BCC:** Purchasing the underground cable trunks at North campus will eliminate an annual recurring expenditure for the College and we will own the trunks and not have to lease them from the provider in the future. Spending a total of \$32,113.78 now will save us \$45,023 annually in our operating budget. A small portion of these savings will be transferred to the facilities department to maintain and upgrade the cable as needed.

**Relationship to College Master Plan and Priorities:** One of the college's priorities is to strategically align organizational capabilities and maximize operational efficiency. By owning the cable and not leasing from a vendor, we have total control of costs and can realize immediate savings through a single one-time purchase.

Recommend Approval.

Board Agenda Approved: J.A.A.  
Date: \_\_\_\_\_

Agenda Item VI-A

**BOARD OF TRUSTEES  
AGENDA TRANSMITTAL SHEET**

To: J. David Armstrong, Jr.


Date: 6/19/2008

**Issue:** Purchase of Phone Cable at North Campus from AT&T (Bell South).

**Background/Analysis:** Currently the College pays a recurring annual lease of \$71,023 for underground cable trunks at North Campus. We recommend purchasing the cables for a one-time charge of \$32,113.78, to reduce costs. All future maintenance and upgrade costs for the cable will be the responsibility of the facilities department at the College. The recurring annual savings, including the facilities costs will be \$45,023.

**Fiscal Impact:** The funding has been secured as part of the Information Technology budget. The total cost for the cable is \$32,113.78

  
**Initiating Official**  
**Frank S. Sandmaier**  
AVP, Technology Infrastructure Services  
Information Technology

  
**Vice President**  
**Patti L. Barney**  
Vice President for  
Information Technology

**Staff Position: Recommend Approval**

**THIS RECOMMENDED ACTION MEETS THE FOLLOWING ELEMENT(S) OF THE COLLEGE'S MISSION STATEMENT:**

- Commitment to meeting the needs of our community
- Commitment to open access and excellence in learning
- Commitment to embracing individuality in a multi-cultural society
- Commitment to ethical behavior, collaboration, stewardship and continuous improvement

**BRIEFLY DESCRIBE HOW THIS RECOMMENDATION ACHIEVES THE ABOVE ELEMENT(S) IN THE COLLEGE'S MISSION STATEMENT:**

Microsoft's product suite will be used as the base of the College's network for security authentication, file and print sharing, email, and collaboration.

Minority: Yes \_\_\_ No  N/A \_\_\_

Broward: Yes \_\_\_ No  N/A \_\_\_

President's Recommendation: \_\_\_ **Recommend Approval**  
\_\_\_ **For Information Only**



Broward Community College

# SOLE SOURCE JUSTIFICATION

FROM: <b>Frank Sandmaier</b>	DATE: <b>6/19/08</b>
DEPARTMENT: <b>Information Technology</b>	SOURCE: <b>AT&amp;T (Bell South)</b>

Under the requirement of College Policy 6Hx2-7.02, this sole source justification is submitted in support of this request to procure referenced items without bidding due to the item(s) or service(s) being available from only the listed source. If item/service is being acquired from manufacturer/copyright holder, supporting documentation must be attached to this form.

DEFINE SOLE SOURCE ITEM(S) OR SERVICE(S):

AT&T (DBA BellSouth) phone cables at North Campus

State the reason(s) why the item(s) or service(s) are not competitive and are available only from the source referenced above.

EXPLANATION OF SOLE SOURCE NATURE:

At the recommendation of Elert and Associates, the College's consultant for our current telecommunications upgrade, the College is purchasing phone cables at North Campus. Currently the College pays a recurring annual lease for the cables of \$71,023. By purchasing the cables for a one-time charge of \$32,113.78 and using our existing facilities staff to maintain and support the cables, the college will realize a projected annual savings of \$45,023.

**Sole source justifications are retained with the purchasing documentation for audit purposes and are included in any request for approval submitted to Board of Trustees.**

REQUESTING DEPARTMENT HEAD:	SIGNATURE:	DATE:
DEAN/AVP: Frank Sandmaier, AVP Tech Infra Serv		DATE: 6/19/08
PROVOST / VICE-PRESIDENT Patti Barney, VP information Technology		DATE: 6/19/08

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ENCLOSURE \_\_\_\_\_



Broward Community College

# Waiver of Bid Request

REQUESTING DEPARTMENT: Information Technology	CAMPUS: WHC
ORIGINATING COST CENTER: 163405	GRANT COST CENTER (IF APPLICABLE):

Pursuant to Community College Rules 6A-14.0734 and College Policy 6Hx2.7.02, the following acquisition in the amount of \$ 32,118.78 is exempt from the competitive solicitation requirement as documented herein.

Description of goods or services:

Phone cables at North Campus (currently leased annually)

Exempt Item Categories (check all applicable):

- Educational tests, textbooks, instructional materials and equipment, films, filmstrips, video tapes, disc or tape recordings (or similar audio-visual materials), computer-based instructional software.
- Library books, reference books, periodicals, and other library materials and supplies.
- Purchases at the unit or contract prices established through competitive solicitations by any unit of government established by law or a non-profit buying cooperative.  
contract source and identification number: \_\_\_\_\_
- Food.
- Service or commodities available from a single or sole source.
- Professional services, including but not limited to, artistic services, instructional services, health services, academic program reviews, lectures by individuals, attorneys, legal services, auditors, and management consultants.
- Information technology resources defined as all forms of technology used to create, process, store, transmit, exchange and use information in various forms of voice, video and data, and shall also include the personnel costs and contracts that provide direct information technology support consistent with each individual college's information technology plan.
- Single or sole source procurements for purposes of economy or efficiency in standardization of materials and equipment.
- Items for resale.

Purpose of Acquisition of Material(s) and/or Service(s)

Will reduce costs by purchasing cables and using existing staff to maintain the cables

**ALL SUPPORTING DOCUMENTATION MUST BE ATTACHED.**

REQUESTER NAME (PRINT): Frank S. Sandmaier	REQUESTER TITLE: Associate Vice President, Technology Infrastructure
REQUESTER SIGNATURE: 	DATE: 06/19/2008

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## AGREEMENT

This is an agreement between BellSouth Telecommunications, Inc. d/b/a AT&T Florida (hereinafter referred to as "Seller") and Broward Community College (hereinafter referred to as "Buyer") dated as of the \_\_\_ day of \_\_\_\_\_, 2008.

### RECITALS

- A. Seller owns communications cable and terminals on the Broward Community College campus ("Campus") at 1000 Coconut Creek Blvd, Coconut Creek, Florida, which cable is described on Exhibit A attached hereto and incorporated herein (collectively, the "Cable").
- B. Buyer wishes to buy the Cable from AT&T Florida.
- C. Buyer understands that, following the sale of the Cable to Buyer, Seller will be unable to extend services running over Seller's network to the various premises on the Campus, absent arranging with Seller for the use of the Cable on mutually-agreeable terms or absent installation by Seller of alternate necessary cable and related facilities (in the event that such installation becomes necessary to serve third parties requesting service from Seller at the Campus, Buyer will work in good faith with Seller to grant rights to Seller necessary for installation).
- D. The parties have agreed to a sale of the Cable to Buyer on the terms set forth herein.

### Terms

- 1) Seller agrees to sell the Cable to Buyer for the sum of \$32,113.78 ("Consideration"). The Consideration shall be delivered via check in immediately available funds to Seller within 10 calendar days of execution of this Agreement.
- 2) THE CABLE IS SOLD ON AN 'AS IS' BASIS. SELLER HEREBY DISCLAIMS ALL WARRANTIES, EXPRESS OR IMPLIED, INCLUDING WARRANTIES OF MERCHANTABILITY AND FITNESS FOR A PARTICULAR PURPOSE.
- 3) Upon receipt of the Consideration, AT&T Florida shall deliver to Buyer a bill of sale in the form of Attachment 1, at which time title to the Cable shall pass to the Buyer.
- 4) Following transfer of title to the Cable to the Buyer, it is understood and agreed that (a) Buyer shall be solely responsible for the Cable's ownership, use, maintenance, repair and for any other issues arising from and relating to the Cable and (b) Seller shall have no right to access and use the Cable absent prior approval from Buyer.
- 5) This Agreement shall be governed by Florida law. The sole, proper and convenient forum for any disputes arising out of this Agreement shall be courts of appropriate jurisdiction in Broward County, Florida. Any amendments to this Agreement shall be in writing and signed by both parties.

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BellSouth Telecommunications, Inc.  
d/b/a AT&T Florida

Broward Community College

  
BY: Jorge de Apodaca

BY: J. David Armstrong, Jr

TITLE: Director, Construction & Engineering

TITLE: Broward Community College President.

  
KEVIN FERNANDEZ  
COLLEGE ATTORNEY

KEVIN FERNANDEZ  
COLLEGE ATTORNEY

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**EXHIBIT A**

**Description of Cable and Terminals**

Count	Mortality	FRC	Length
1000CCBLVD,101-150	1974	12C	120
1000CCBLVD,101-150	1979	12C	102
1000CCBLVD,101-200	1975	52C	15
1000CCBLVD,101-175	1974	52C	150
1000CCBLVD,101-150	1974	52C	362
1000CCBLVD,101-200	1974	52C	240
1000CCBLVD,1-400	1972	52C	50
1000CCBLVD,201-250	1975	52C	40
1000CCBLVD,251-300	1975	52C	160
1000CCBLVD,26-75	1979	52C	20
1000CCBLVD,76-100	1979	52C	40
1000CCBLVD,51-75	1979	52C	163
1000CCBLVD,301-400	1976	52C	175
1000CCBLVD,101-200	1979	52C	175
1000CCBLVD,101-150	1975	52C	120
1000CCBLVD,176-200	1979	52C	174
1000CCBLVD,101-150	1995	52C	300
1000CCBLVD,101-175	1979	52C	180
1000CCBLVD,101-200	1971	52C	90
1000CCBLVD,1-300	1979	52C	180
1000CCBLVD,101-150	1971	52C	800
1000CCBLVD,101-150	1971	52C	190
1000CCBLVD,1-200	1979	52C	67
1000CCBLVD,51-75	1975	52C	175
1000CCBLVD,51-75	1978	52C	90
1000CCBLVD,51-75	1979	52C	210

TOTAL FOOTAGE = 4388

**Terminal Information**

PG52,201-300	1993	12C
1000CCBLVD,101-200	1975	12C
1000CCBLVD,176-200	1975	52C
1000CCBLVD,126-150	1995	52C
1000CCBLVD,101-200	1975	52C
1000CCB,101-200	1975	52C
1000CCB,1-100	1975	52C
1000CCBLVD,1-25	1975	52C
1000CCBLVD,26-75	1975	52C
1000CCBLVD,651-700	1975	52C
1000CCB,51-75	1975	52C

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1000CCBLVD,201-250	1975	52C
1000CCBLVD,251-300	1975	52C
1000CCBLVD,101-125	1975	52C
1000CCB,101-150	1975	52C
1000CCBLVD,1-400	2000	52C

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**Attachment 1**

**Bill of Sale**

**KNOW ALL MEN BY THESE PRESENTS:** that BellSouth Telecommunications, Inc. d/b/a AT&T Florida ("AT&T Florida"), for and in consideration of good and valuable consideration, the receipt and sufficiency of which is hereby acknowledged, has granted, bargained, sold, transferred and delivered, and by these presents does grant, bargain, sell, transfer and deliver, unto Broward Community College, its successors and assigns, all of AT&T Florida's right, title and interest in the following:

Communications cable and terminals located on the Broward Community College campus at 1000 Coconut Creek Blvd, Coconut Creek, Florida,, which cable and terminals are described on Exhibit A to the agreement between Buyer and Seller dated June \_\_\_\_, 2008.

**TO HAVE AND TO HOLD** the same unto AT&T Florida, its successors and assigns, forever.

**IN WITNESS WHEREOF**, Seller has executed this instrument this 17<sup>th</sup> day of JUNE, 2008.

Signed, sealed and delivered  
in the presence of:

Sign Name: Susana Pinera  
Print Name: Susana Pinera

Sign Name: Brenda Hebbly  
Print Name: Brenda Hebbly

BellSouth Telecommunications, Inc. d/b/a AT&T Florida

By: [Signature]  
Name/Title: DIRECTOR, SE CONST & ENGR



VI-A  
ENCLOSURE